

# Muxin Zhai

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| <b>ACADEMIC POSITIONS</b>  | <p><i>Assistant Professor</i>, McCoy College of Business Administration, Texas State University, Sep 2018 - present</p> <p><i>Post-Doc Research Associate</i>, Leeds School of Business, University of Colorado Boulder, Jun 2016 - Aug 2018</p>  |
| <b>EDUCATION</b>           | <p><i>Ph.D in Economics</i>, University of Washington, Sep 2011 - Jun 2016</p> <p><i>M.A. in Economics</i>, University of Washington, Sep 2011 - Dec 2013</p> <p><i>B.S. in Economics and Mathematics</i>, University of Iowa, Jan 2008 - Dec 2010</p>  |
| <b>FIELD OF INTEREST</b>   | Applied Microeconometrics, Behavioral Economics, Experimental Economics, Quantitative Marketing   |
| <b>COMPUTER SKILLS</b>     | <i>Software</i> : Stata, R, ArcGIS, Matlab, L <sup>A</sup> T <sub>E</sub> X, MS Office.   |
| <b>TEACHING EXPERIENCE</b> | <p>McCoy College of Business Administration, Texas State University</p> <ul style="list-style-type: none"><li>• <i>Instructor</i>: Principles of Microeconomics</li><li>• <i>Instructor</i>: Principles of Macroeconomics</li><li>• <i>Instructor</i>: Econometrics</li><li>• <i>Instructor</i>: MS Econometrics</li></ul> <p>Leeds School of Business, University of Colorado - Boulder</p> <ul style="list-style-type: none"><li>• <i>Teaching Assistant</i>: Market Intelligence (MBA)<br/>Spring 2018</li></ul> <p>Department of Economics, University of Washington - Seattle</p> <ul style="list-style-type: none"><li>• <i>Instructor</i>: Intermediate Microeconomics<br/>Fall 2014 - Fall 2015</li><li>• <i>Instructor</i>: Introduction to Microeconomics<br/>Fall 2013 - Summer 2014</li><li>• <i>Teaching Assistant</i>: Introduction to Microeconomics<br/>Winter 2012 - Spring 2013</li></ul> |
| <b>PUBLICATIONS</b>        | Wang, Yanwen ✉, Muxin Zhai, and John J. Lynch. 2022. Cashing out retirement savings at job Separation. <i>Marketing Science</i> 42(4). <a href="https://doi.org/10.1287/mksc.2022.1404">https://doi.org/10.1287/mksc.2022.1404</a>  |

John Lynch ✉, Yanwen Wang, and Muxin Zhai. Too Many Employees Cash Out Their 401(k)s When Leaving a Job. *Harvard Business Review*, <https://hbr.org/2023/03/too-many-employees-cash-out-their-401ks-when-leaving-a-job>

Xiaoyang Ye, Muxin Zhai, Li Feng, A'na Xie, Weimin Wang, and Hongbin Wu ✉. 2022. Still want to be a doctor? Medical student dropout in the era of COVID-19. *Journal of Economic Behavior and Organization*, 195, 122–139. ISSN 0167-2681. <https://doi.org/10.1016/j.jebo.2021.12.034>

Muxin Zhai ✉, Ruby Kishan, and Dean Showalter. 2022. Social capital and suicidal behaviors: Evidence from the United States counties. *Journal of Behavioral and Experimental Economics*, 98, 101856. <https://doi.org/10.1016/j.socec.2022.101856>

Muxin Zhai ✉ and Hendrik Wolff. 2021. Air pollution and urban road transport: Evidence from the world's largest low emission zone in London. *Environmental Economics and Policy Studies* 23, 721–748. <https://doi.org/10.1007/s10018-021-00307-9>

Wan, Min (Maggie) ✉, Li Feng, Xiao Meng, Muxin Zhai, and Rob Konopaske. 2021. Working College Students' Time Pressure and Work-School Conflict: Do Boundary Permeability and Dispositional Mindfulness Matter? *Psychological Reports*, 0(0) 1–26. <https://doi.org/10.1177/00332941211029621>

## WORKING PAPERS

Muxin Zhai ✉ and Joni Charles. Grit in the Gears: Air Pollution and Financial Cognition (under review at the *Economics and Human Biology*)

Muxin Zhai ✉, Yanwen Wang, and John Lynch. Shaping Retirement Savings: The Role of Automatic Savings Mechanisms in 401(k) (Preparing to submit to *Marketing Science*)

Muxin Zhai ✉, Li Feng, and Xiaoyang Ye. Future Doctors at the Present Crossroad: Nudging College Major Choices toward Health Sciences (Preparing to submit to *Journal of Behavioral and Experimental Economics*)

Xiaoyang Ye, Muxin Zhai ✉, and Li Feng. Improving Access to High-Quality Teachers in Underdeveloped Areas: Evidence from Free Teacher Education in China (preparing to submit to *China Economic Review*). Available at SSRN: [https://papers.ssrn.com/sol3/papers.cfm?abstract\\_id=4638605](https://papers.ssrn.com/sol3/papers.cfm?abstract_id=4638605)

Li Feng, Muxin Zhai ✉, Jieon Shim, Monica P. Arboleda Martinez, Cynthia J. Luxford, Heather Galloway. Mitigating Failure Rates in STEM Education: The Impact of Learning Assistants Amidst COVID-19 (Preparing to submit to *Economics of Education Review*). Available at SSRN: [https://papers.ssrn.com/sol3/papers.cfm?abstract\\_id=4891337](https://papers.ssrn.com/sol3/papers.cfm?abstract_id=4891337) or <https://dx.doi.org/10.2139/ssrn.4891337>

## GRANTS

Muxin Zhai (PI), Joni Charles (co-PI), Research Enhancement Program (REP), Texas State University 2023-2024 (\$8,298)

McCoy College of Business Research Grant Program, 2023-2024 (\$4,800)

Muxin Zhai (PI), Li Feng (co-PI), Xiaoyang Ye (outside researcher), Research Enhancement Program (REP), Texas State University 2021-2022 (\$16,000)

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| <b>HONORS<br/>AWARD</b>                   | <p>McCoy College Faculty Development (MCFD) funding, Texas State University, 2024</p> <p>Translational Health Research (THR) Award, Texas State University, 2023</p> <p>McCoy College Faculty Development (MCFD) funding, Texas State University, 2022</p> <p>Department of Finance and Economics Award for Excellence in Research, Texas State University, 2022</p> <p>McCoy College Faculty Development (MCFD) funding, Texas State University, 2020</p> <p>Langton Award for Teaching, University of Washington, 2013-14</p> <p>Preston Scholarship, University of Washington, Fall 2011</p> <p>Distinguished Undergraduate Student, University of Iowa, 2010</p>  |
| <b>CONFERENCE<br/>PRESENTA-<br/>TIONS</b> | <p>2024 Western Economic Association International (WEAI) international conference, Seattle, July 2024</p> <p>93th Southern Economics Association (SEA) Annual conference, New Orleans, 2023</p> <p>2023 Western Economic Association International (WEAI) international conference, June 2023</p> <p>92th Southern Economics Association (SEA) Annual conference, Fort Lauderdale, 2022</p> <p>2021 Western Economic Association International (WEAI) virtual international conference, March 2021</p> <p>4th Academic Research Colloquium (ARC) for Financial Planning and Related Disciplines, Arlington, VA, 2020</p> <p>89th Southern Economics Association (SEA) Annual conference, Fort Lauderdale, FL, 2019</p> <p>Chinese Economist Society (CES) North America Conference, Sacramento, CA, 2016</p> |
| <b>TALKS</b>                              | <p>Presentation at Texas A &amp; M University - Corpus Cristi, 2018</p> <p>Presentation at University of Northern Colorado, 2018</p> <p>PHEnOM Seminar, University of Washington Health Science, 2016</p> <p>Duck Family Graduate Workshop, University of Washington, 2015</p>  |
| <b>MEMBERSHIP<br/>AFFILIATION</b>         | <p><i>Graduate Fellow</i>, Center for Environmental Politics, University of Washington, 2014-2016</p> <p><i>Member</i>, American Economics Association (AEA), 2014-present</p> <p><i>Member</i>, Western Economic Association International (WEAI), 2019-present</p> <p><i>Member</i>, Association of Environmental and Resource Economics (AERE), 2014-present</p> <p><i>Member</i>, Chinese Economist Society (CES), 2015-present</p>   |
| <b>LANGUAGES</b>                          | <p>English (Fluent), Chinese (Native)</p>   |